

## BRAND STRATEGY • CONCEPTUAL DEVELOPMENT • CREATIVE DIRECTION • CONTENT CREATION • DIGITAL MARKETING JAY HUIBERTS 949-735-3011 • jay.huiberts@gmail.com • www.jayhuiberts.carbonmade.com

## What I Can Do For Any Brand.

I am a creative team leader and visionary conceptual thinker with proven expertise in effectively captivating both B2B and B2C industries. A passionate, award-winning creative director, versatile copywriter and marketing director that can catapult a "big idea" across multiple touch points and mediums. Strategy-driven solutionist with in-depth knowledge of developing and launching brands, while crafting the voice and overall tone for corporate communications. Big brand experience includes Comcast, Dish Network, Ernst & Young, GE Capital, Goodwill Industries, Ingram Micro, Isuzu, Kia, Mazda, Metrolink, Time Warner Cable and YP.



October 2011-present

**Creative Direction • Copywriting** 

Jay Huiberts Creative Long Beach, CA • www.jayhuiberts.carbonmade.com

*Freelance or onsite Strategic Positioning, Creative Direction and Copywriting. Full service integrated marketing and communications from home.* 

CLIENTS ACI Jet Ingram Micro Powerstone Property Management

BIMobject LifePharm W Brand Studio ClearWin Technologies Macair Flight Support Wehco Video

Marketing Copywriter

April 2019-February 2020 (Contract) BIMobject

Burbank, CA • BIMobject.com

Create meaningful brand messaging while building a corporate voice across all global communications. Wrote over 260 original articles for various marketing projects including customer-success blogs, press releases, customer acquisition emails, website content, pay-per-click ads, search engine optimization and presentation sales decks.

BIMobject<sup>®</sup> is where the world's leading building manufacturers come to create, host, maintain, syndicate and publish digital replicas (BIM objects) of their branded products. The platform as a service company is home to the BIMobject Cloud, which houses the largest database of building information components (BIM objects) on the planet.

 February 2017-June 2017 (Contract)
 Chief Marketing Officer

 ClearWin Technologies
 Irvine, CA • ClearWinTechnologies.com

Complete rebrand of a local SaaS company and launched their first product—the School Zone app. From Brand Positioning to Corporate Identity and all consumer-facing touch points—I defined the company as people creating technology that helps your people communicate. For small-tomedium sized companies ClearWin can implement a single-source software system that'll manage 100% of your business.

In the educational sector, their exclusive app enables schools to stay connected with teachers, students, parents and PTAs 24/7. It's the only app of its kind that doesn't charge an annual fee.



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**WORK** 

**Digital Copywriter** 

Irvine, CA • http://www.ten-x.com

Ten-X

October 2016-December 2016 (Contract)

Responsible for brand voice and corporate tone for two core business divisions: Ten-X Homes and Auction.com. The parent company (Ten-X) had just been rebranded. I was brought in to define each sub-brand's promise and personality traits.

Conceptual development and content creation of corporate and product websites, Zillow ads, real estate agent acquisition flyers, landing pages, thank you emails, search engine optimization, email drip campaigns, product promo videos, auction reminder banners, as well as ghost-write letters for upper management.

October 2015 - October 2016 (Contract) Chief Strategy Officer/Content Creation
W Brand Studio
Newport Beach, CA 92660 • www.wbrandstudio.com

Brought on board to reposition the eighteen-year-old agency under the new tagline of Totally Branding. Crafted the studio's new voice, market messaging and website content—which garnered a Silver Addy Award for best B2B Website in 2017. Also attracted new clients, developed brand positioning/brand promise, plus created go-to-market strategies for Shoring Engineers, Sentry Control Systems, Pure Elements Water, PCH Exclusive Homes, Little Owl, HoneyMee, Renew Landscapes (Platinum MarCom Award winner 2017), Shigeru Kawai, MultiMedical Systems and The Edmon.

April 2015 - August 2015 (Contract) Marketing Manager
ChromaDex
Irvine, CA 92618 • http://www.chromadex.com

Responsible for brand positioning and company messaging (visually and verbally) for their core business products/services including unsurpassed reference standards, state-of-the-art analytical testing, authoritative source consulting, and scientifically proven ingredients.

Creation and management of corporate and product websites, press releases, leaderboards, print ads, sales materials, search engine optimization, email campaigns, trade shows, sales and investor presentations, plus new product nomenclature and launches.

September 2014 - April 2015 (Contract) Quantum Learning Network Oceanside, CA • www.qln.com

Responsible for brand positioning and creating the corporate voice for all internal and external communications. Lead generation campaign development and CRM implementation. Concept various marketing tactics including eNewsletters, eBlasts, blogs, press releases, auto-responder emails, sponsorship letters, directory descriptions, banner ads, landing pages, flyers, and print ads. Complete website rebrand on two flagship products—SuperCamp.com and QuantumLearning.com.

Marketing Copywriter



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SCHOOL	The Leaders Institute	Fearless Presentation
SCHOOL	Los Angeles, CA	II a
		THE LEADER'S INSTITUTE
	Learning Tree University	Marketing, Presentation
	Irvine, CA	Learning Tree
	Cypress College	A.A. Degree in Advertising
	Cypress, CA	Cypress College
	Advertising Center	Creative Concept Classes
	Los Angeles, CA	·
	Platt College	Diploma in Graphic Design
	Santa Ana, CA	
	Westminster High	Diploma 👝 餐
	Westminster, CA	Yanks
		16
AWARDS	American Advertising Federation—Addy Awards	Silver, Bronze
	Online/Interactive B2B Website—www.wbrandstudio.com Online/Interactive Consumer Website—www.theedmon.com	
	Herme Creative Awards	Gold, Platinum
	Consumer Website—www.theedmon.com	
	B2B Digital Website—www.shoringengineers.com	12
	B2B Website—www.wbrandstudio.com	
	B2B Digital Website—www.multimedicalsystems.com Small Business Digital Website—www.renewlandscapes.com	
	Summit Awards	Gold & Silver Awards
	"Easy at AZ" Television Campaign, Arizona Federal	5
	"Kids That" Self Promo, Szenderski/Rohani	
	"IT Prose" Radio—\$1,000 to \$2500, Net-Strike Worldwide	
	"Now Recruiting" Outdoor—Single, Net-Strike Worldwide	
	"Famous Madisons" Missollanous Drint Day & Pronda Paird	

"Famous Madisons" Miscellanous Print, Ray & Brenda Baird

"Severe Tire Damage" Self Promotion Specialty Item, RiechesBaird Advertising